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Name.....

Reg. No.....

# FIRST SEMESTER M.Sc. DEGREE EXAMINATION, DECEMBER 2019

(CUCSS)

Psychology

## PSY1.1—LEARNING AND MOTIVATION

(2010 Admissions)

Time: Three Hours

Maximum: 36 Weightage

#### Section A

Answer all questions in one or two sentences each. Each question carries 1 weightage.

## Explain the following:

- 1. Criteria of learning.
- 2. Law of effect.
- 3. Generalization.
- 4. Respondent Behaviour.
- 5. Shaping.
- 6. Extinction.
- 7. Contiguity.
- 8. Cognitive map.
- 9. Associative strength.
- 10. Drive reduction.
- 11. Reward.
- 12. Self actualization.
- 13. Id.
- 14. Super ego.

 $(14 \times 1 = 14 \text{ weightage})$ 

### Section B

Answer any seven paragraph questions. Each question carries 2 weightage.

- 15. Describe the opponent process theory.
- 16. Distinguish between habituation and sensitization.

Turn over

- 17. Elucidate the applications of Pavlovian conditioning.
- 18. Write a note on aversive conditioning.
- 19. Explain- cognitive learning.
- 20. Write about sign learning theory.
- 21. Explain the Jungian theory of motivation.
- 22. Describe the theory of psychogenic need.
- 23. Examine the concept 'achievement motivation'.
- 24. Delineate the different type of need in Maslow's theory.

 $(7 \times 2 = 14 \text{ weightage})$ 

## Section C

Write essays on any **two** of the following. Each question carries 4 weightage.

- 25. Explain the opponent process theory.
- 26. Examine the principles and applications of Skinnerian conditioning.
- 27. Write about 'Hull;s Theory'.
- 28. Elaborate the existential theories of motivation.

 $(2 \times 4 = 8 \text{ weightage})$