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1220			(Pages: 3)		Name	
FIFTH SEMESTER				Reg. No	••••••	
	B.Sc.	DEGREE	EXAMINAT	ION, NOVEMBER 20	16	

(CUCBCSS—UG)

Psychology

PSY 5B 02—SOCIAL PSYCHOLOGY

Time: Three Hours

Maximum: 80 Marks

### Section A

Answer all questions.

Each question carries 1 marks.

Choose the correct answer from the following options given:

- Negative reactions to threats to one's personal freedom: (Egoism, Apathy, Reactance, Projection)
- 2. Behaviour directed toward the goal of harming another living being who is motivated to avoid such treatment:

(Aggression, Inhibition, Sublimation, Anxiety)

3. The tendency to attribute positive outcomes to internal causes and negative outcomes to external causes:

(Correspondence bias, Actor- observer effect, Self serving bias, None of these)

- 4. Roles or expectations within a group concerning how its members should behave: (Ideals, Norms, Values, Functions)
- 5. Emotional reaction oriented toward other people and includes feelings of compassion, sympathy and concern:

(Belief, Affect, Empathy, Mood)

## Fill in the Blanks:

- 6. ——— refers to the predisposition of individuals to behave in a pro social manner.
- 7. A collection of people who are bonded together in a coherent unit to some degree is called ———.
- 8. ——— are fleeting facial expressions lasting only a few tenths of a second.
- 9. The theory of cognitive dissonance was put forward by ———.
- 10. —— refers to an individual's position or rank within the group.

 $(10 \times 1 = 10 \text{ marks})$ 

Turn over

# Section B

Answer all questions in two or three sentences. Each question carries 2 marks.

- 11. Group polarisation.
- 12. Individuation.
- 13. Child abuse.
- 14. Out group. 29.

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- 15. Selective avoidance. 30.
  - 16. Social perception.
  - 17. Non-common effects.
    - 18. Explicit attitudes.
    - 19. Roles.
    - 20. Instrumental aggression.

# $(10 \times 2 = 20 \text{ marks})$

Answer any six questions in a paragraph of about half a page to one page. 21. Frustration -Aggression hypothesis. 22. Cognitive processes underlying persuasion.

- 23. Empathy-Altruism model.
- 24. Triangular theory of love. 25. Control of aggression.
- 26. Kelly's theory.
- 27. Media violence.
- 28. Social facilitation.

# Section D

Write any **two** essays from the following. Each question carries 10 marks.

- 29. Briefly describe the different forms of social influence.
- 30. Explain the basic channels of non-verbal communication. Describe the way of detecting deception using non-verbal cues.
- 31. Define attitude. Explain, how attitudes are formed?
- 32. Give an account of the five crucial steps that determine pro social behaviour.

 $(2 \times 10 = 20 \text{ marks})$